Assured recovery™

Product overview

Bülent Bilsel Pre Sales Engineer

Aptec - an Ingram Micro Company

Industry challenges



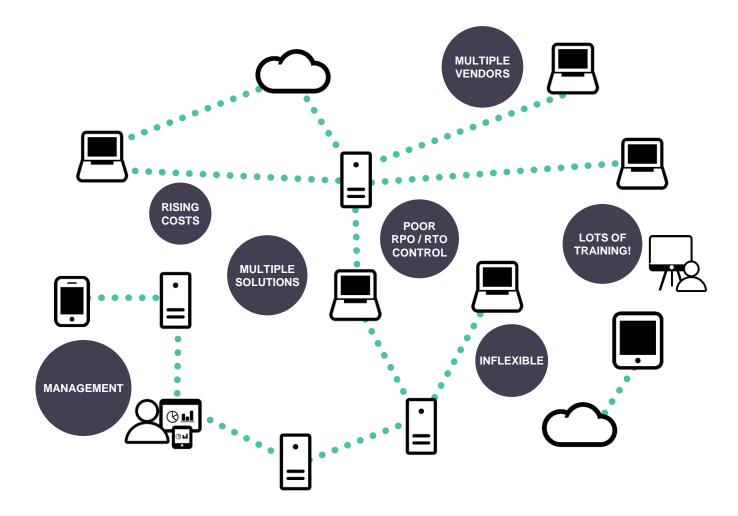
Gartner states: "Between 2012 and 2016, **one third** of organizations will change backup vendors due to frustration over cost, complexity and/or capability."

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Source: Gartner, "Magic Quadrant for Enterprise Backup/Recovery Software", Dave Russell, Pushan Rinnen, 5 June 2013

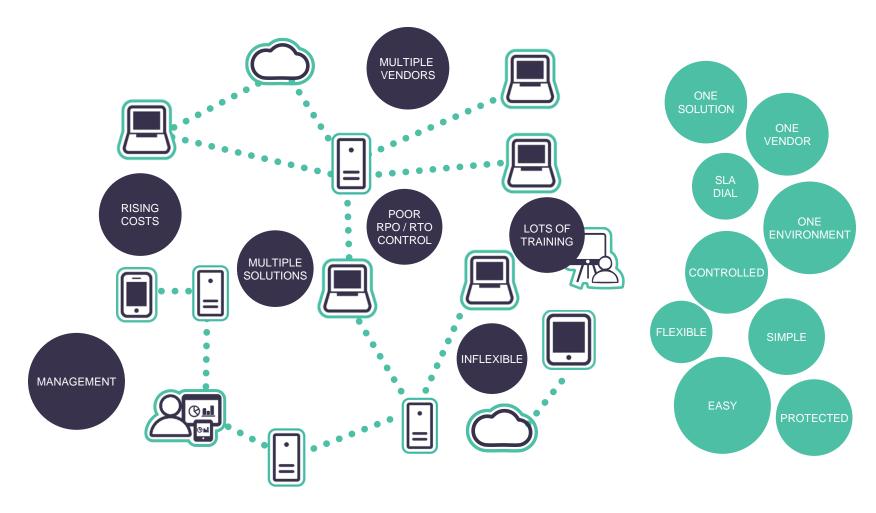


> The challenge





> The solution



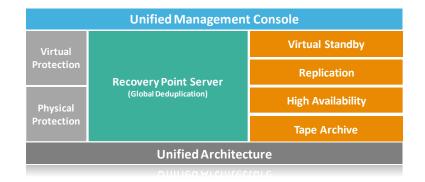


> Product overview

Arcserve® UDP

Fast, simple, efficient nextgeneration data protection & availability

- Unified management console, with simple plan-based data protection policies
- Host-Based, agentless backup for vSphere & Hyper-V
- Global deduplication, encryption, compression, WAN optimized replication (Up to 4x faster) & D2D recovery point migration
- Local/Remote Virtual Standby, BMR & Full System High Availability & tape backup
- Supports Exchange, SQL (AAG), File Server, IIS, AD, Oracle,
 PSQL, vSphere (VSAN) Hyper-V (CSV), MSCS, RedHat, CentOS, SUSE, Amazon, Azure etc.
- Application consistent backup & granular restores
- Centralized reporting & alerting













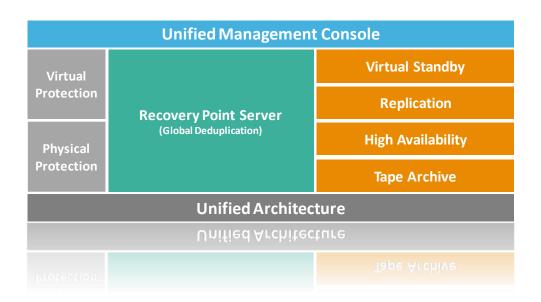
Licensing

Support





> Arcserve® UDP architecture elements



End Point Protection

- Agentless, single pass backup for virtual host protection
- Hybrid agent for physical system protection with independent local UI and restore or managed centrally

Recovery Point Server (RPS)

- Global information store
- Global deduplication
- Source-side data reduction
- Built-in replication
- AES encrypted backups
- "Jumpstart" data seeding

Other Elements

- Central management console to manage thousands of nodes
- Virtual Standby for non-disruptive disaster recovery
- Archive backups/RPS to tape with inplace re-hydration
- Decoupled to scale, added as needed

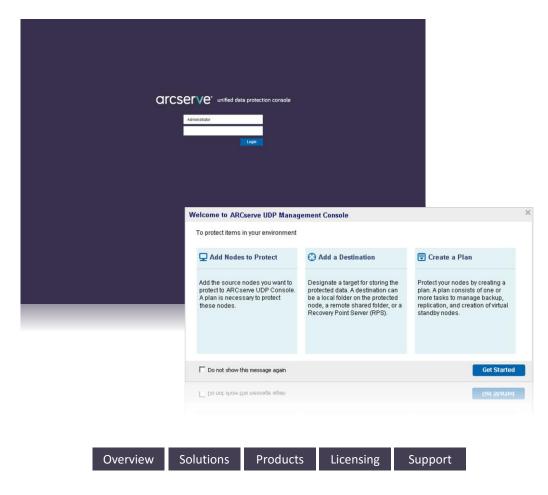


Unified management console

Arcserve® UDP

Unified management console

- One, simple, unified management & reporting console, to manage the full data protection lifecycle
- "Getting Started" wizard
- Intuitive workflow based protection strategies, plans & tasks
- Web-based management console enables web browserbased access from anywhere, including mobile devices
- Designed to extend with 3rd party integrations
- Detailed reporting & logs



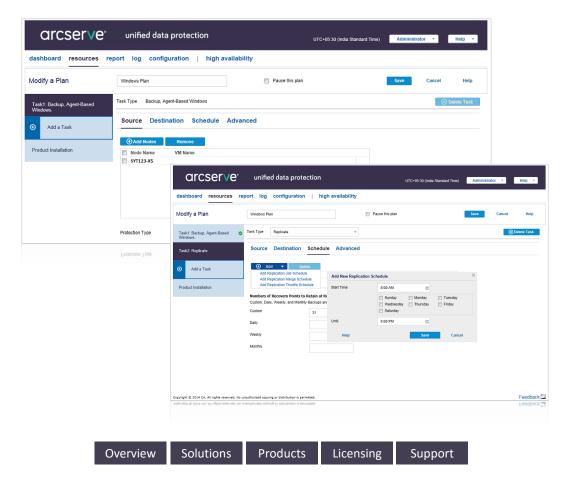


> Plan-based data protection

Arcserve® UDP

Plan-Based Data Protection

- A backup plan enables one or more data protection tasks to be run automatically
- Example tasks include: -
 - Host-Based Agentless Backup
 - Agent-based Windows Backup
 - Recovery Point Server Replication
 - Remote replication
 - Copy Recovery Point
 - Virtual Standby
 - File Copy
- Each task includes a set of activities to define the source, destination, schedule, advanced parameters etc.
- Workflow engine enables integration with future modules & 3rd Parties



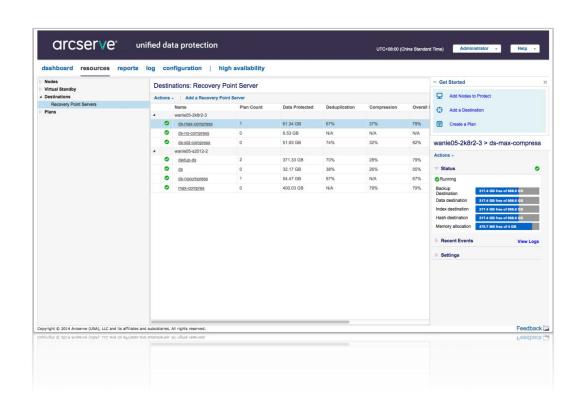


> Recovery point server

Arcserve® UDP

Recovery Point Server, capacity optimized backup

- Recovery Point Server (RPS)
 helps optimize storage
 requirements, bandwidth usage
 & accelerates protection &
 recovery across sites
- Provides global deduplication:
 Data is deduplicated across nodes, jobs & sites
- WAN optimized replication:1-2many & many 2-1
- Jumpstart: Data seeding to speed remote site deployment
- Reduces load on production systems, by offloading merge & backup catalog generation to RPS system
- In place re-hydration of data for fast granular restore (including restores from tape)



Overview Solutions Products Licensing Support

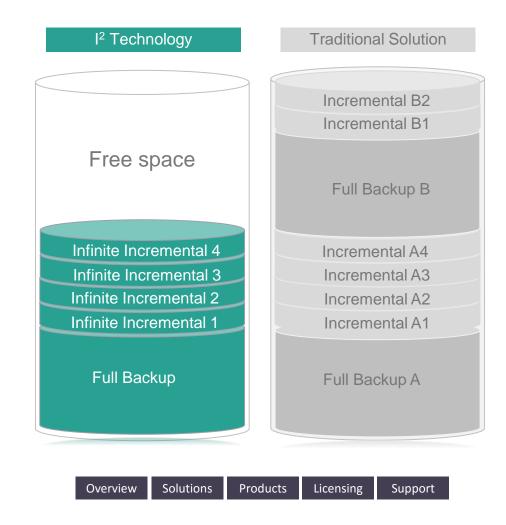


> Block-level incremental backup

Arcserve® UDP

Block level infinite incremental (I² Technology)TM

- Eliminates the need for second full backup
- Uses less disk space and network bandwidth
- Works in conjunction with deduplication, to improve capacity savings
- Ideal for cloud or remote site protection
- Significant backup job merge performance improvements, as only the deduplication index file needs to be updated, when duplicate recovery point data exists



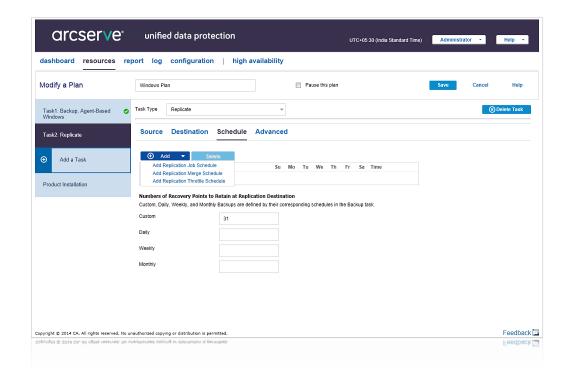


> Built-in replication

Arcserve® UDP

Built-in replication

- Proven block-based RPS to RPS replication
- Data can be replicated to multiple RPS servers
- Unidirectional communication via HTTP tunnelling to eliminate configuration issues with NAT & firewalls
- Restart failed jobs at last block
- Advanced scheduling & differential retention
- Concurrent job support
- Supports compressed, encrypted & de-duplicated backups
- Up to 4x performance improvement for WAN based replication scenarios





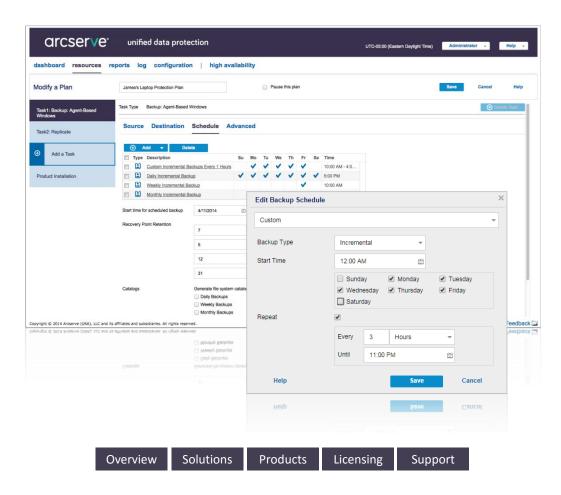


Advanced scheduling and retention

Arcserve® UDP

Advanced scheduling, retention & throttling control

- Define backup time, throttling & merge tasks by day of the week
- Create detailed retention schedules for daily, weekly & monthly backups
- Exclude certain days of the week from daily backup schedules
- Retention plans unique to each RPS
- Disable / pause backup schedule



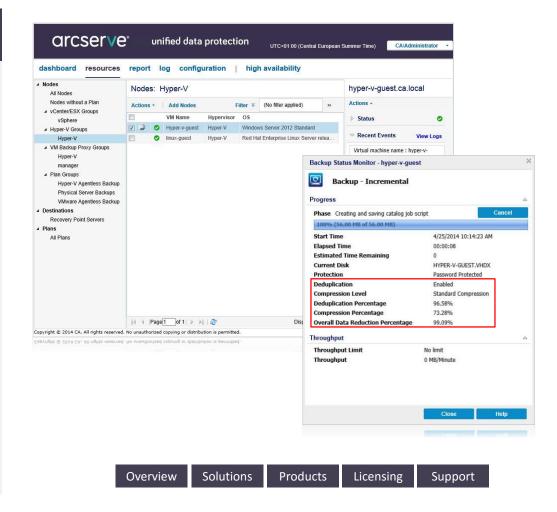


Agentless backup for VMware & Hyper-V

Arcserve® UDP

Fast, simple, agentless backup for VMware & Hyper-V host environments

- Enables single-pass backup of all VMs, without the need to install software agents
- Only backs up changed blocks
- Integrates with Hyper-V & VMware API's (For VM discovery, events, vStorage etc.)
- Supports VMware vSphere (VSAN) Hyper-V Server 2012 & 2012 R2 (CSV)
- Application consistent Backup (Exchange, SQL, AD etc.) & transaction-log purge
- Easily recover individual files & folders from within each VM
- Centralized node, group & plan management from UDP Console



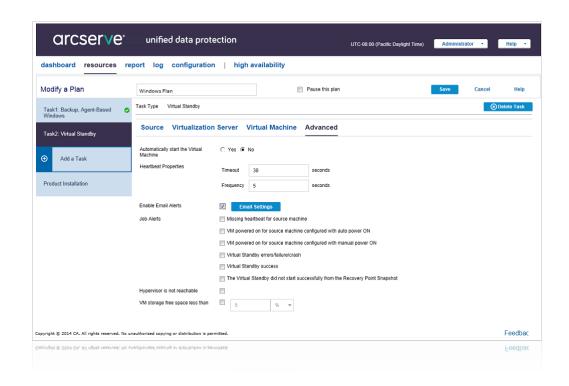


Local & remote virtual standby

Arcserve® UDP

Local & remote virtual standby

- Periodic, image-based system, application & data protection for physical servers & VMs
- Replicate to remote location (remote office, DR site, MSP & Cloud)
- Run recovery point conversion into VHD or VMDK formats at the remote site to a virtual server
- Register with Hypervisor
- Server heartbeat monitoring
- Automated or manual failover to remote resources





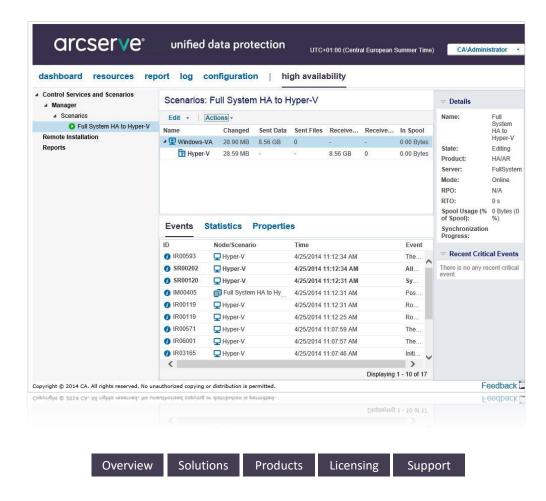


> Full system high availability

Arcserve® UDP

Full system high availability

- Integrated with Arcserve UDP console
- Protects Windows & Linux systems (OS, Apps, Data)
- Continuous full system replication enables near-instant recovery of entire system including business applications, files & data
- Automated DR testing and/or push-button fail-over, fail-back
- WAN optimized replication & jumpstart data seeding, for remote sites
- Supports P2V, <u>cross-hypervisor</u>
 V2V & V2P failback via BMR
- Supports DAS, SAN, NAS & cloud storage



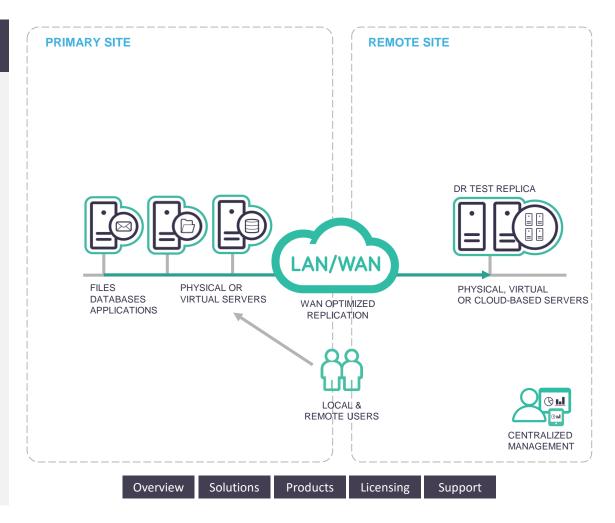


Assured recovery

Arcserve® UDP

Assured Recovery®

- Enables automated disaster recovery testing of businesscritical systems, applications & data, on a separate physical, virtual or cloud-based replica server
- Non-disruptive process avoids business downtime and impact to production systems
- Recovery testing can be fully automated, or performed on a scheduled basis, as needed
- Assured Recovery reporting provides evidence of system recoverability for compliance auditors



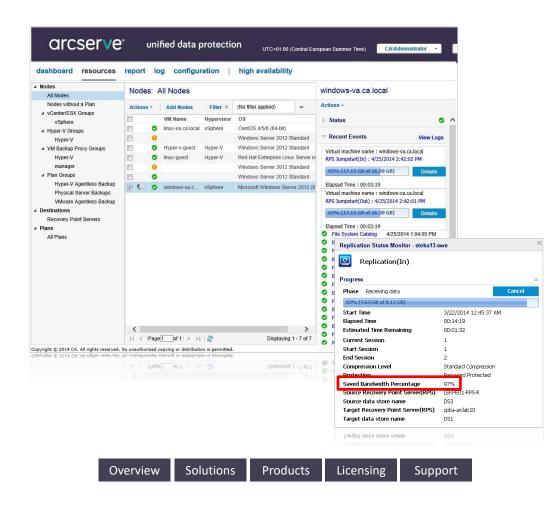


Jumpstart / data migration

Arcserve® UDP

Jumpstart data seeding & D2D to RPS data migration

- Offline synchronization accelerates deployment of remote Recovery Point Servers by minimizing data transfers
- Simple, wizard-driven process
- Ideal for environments with limited bandwidth or charge-bythe-usage connections
- Reduce exposure when protecting data offsite
- Supports public clouds such as Amazon, Azure, Rackspace and others that offer data import services, (Requires an RPS in the cloud)
- Can eliminate the need for tape
- Wizard-driven data migration of D2D recovery points into RPS data stores



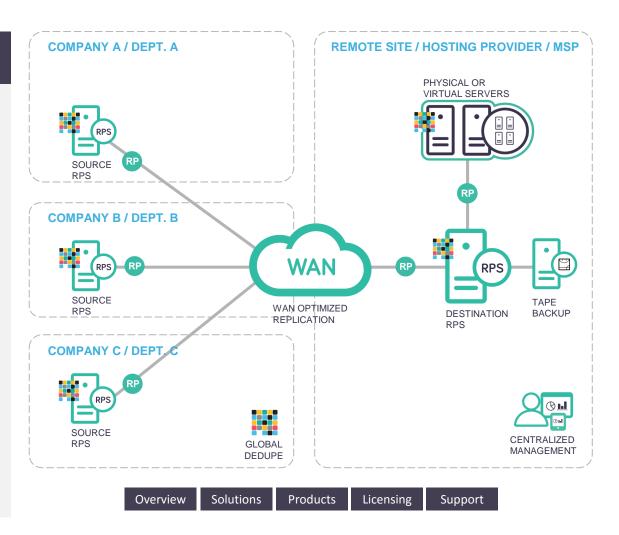


Multi-tenant storage

Arcserve® UDP

Capacity optimized, secure, multi-tenant storage

- Global deduplication & compression, across all tenants reduces total storage costs
- Ideal for environments with limited bandwidth or charge-bythe-usage connections
- 256-bit AES encryption provides information security
- Tenant data can be stored in separate RPS datastores, for added security



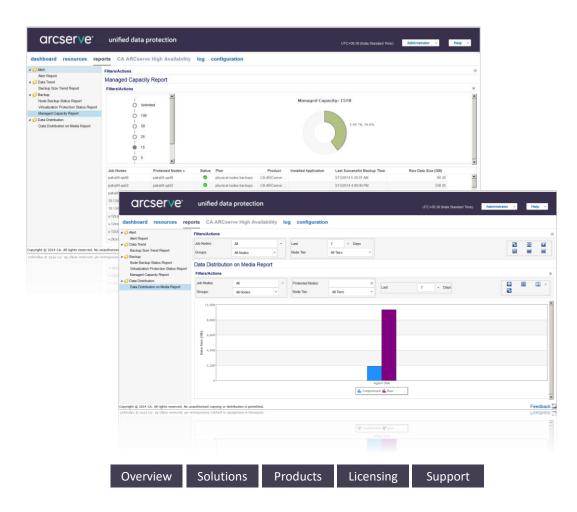


> Unified reporting

Arcserve® UDP

Unified reporting

- Unified reporting for Arcserve UDP & Arcserve Backup:
 - Managed capacity reporting
 - Deduplication reporting
 - Detailed status reports across physical & virtual nodes
 - Backup size trend reporting
 - Virtual Standby reporting
 - Host-based Backup reporting
 - Alert reporting
- Detailed logs
- Schedule the creation & email distribution of reports in multiple formats (PDF, CSV, HTML)



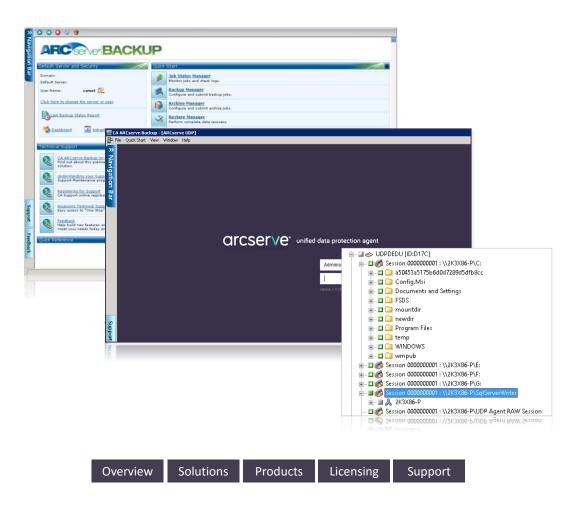


> Tape archive

Arcserve® UDP

Tape archive

- Migrate RPS recovery points to tape, for archival and/or compliance purposes
- UDP Premium & Premium Plus editions include the full Arcserve Backup functionality: -
- File-based backup to disk, tape & cloud (Amazon, Azure, Cloudian, Eucalyptus, Fujitsu etc.) SRM, file archiving & infrastructure visualization
- Exchange, SQL (Inc. 2014), SharePoint, File Server, IIS, Oracle, Exadata, PSQL, Informix, SAP, Sybase, Lotus, vSphere (VSAN) Hyper-V, Xen, Linux, UNIX, Mac, NDMP etc.
- Application-aware backup & granular recovery
- Centralized mgmt., reporting, alerting & global dashboard



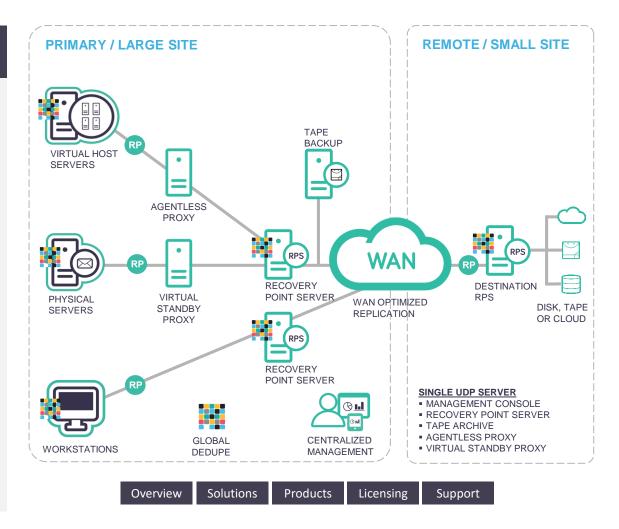


Scales from small to large, distributed environments

Arcserve® UDP

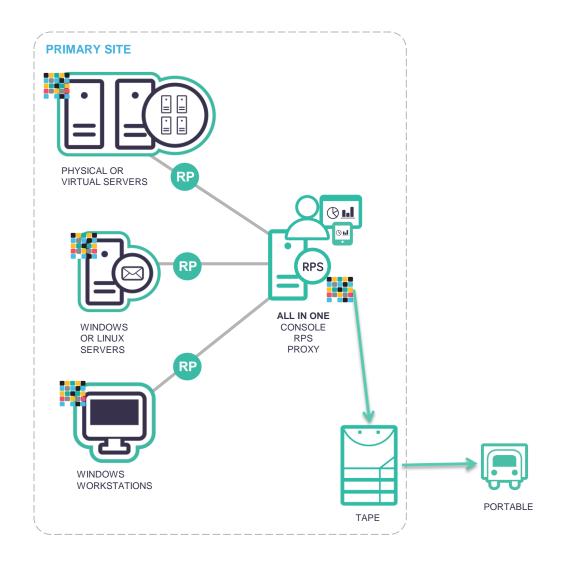
Scales from small to large, distributed environments

- For large organizations looking to scale out Arcserve UDP, individual elements or roles can be installed individually to improve performance & scalability
- In smaller organizations or remote offices solution elements or roles can be combined on a single host or node to reduce cost and complexity



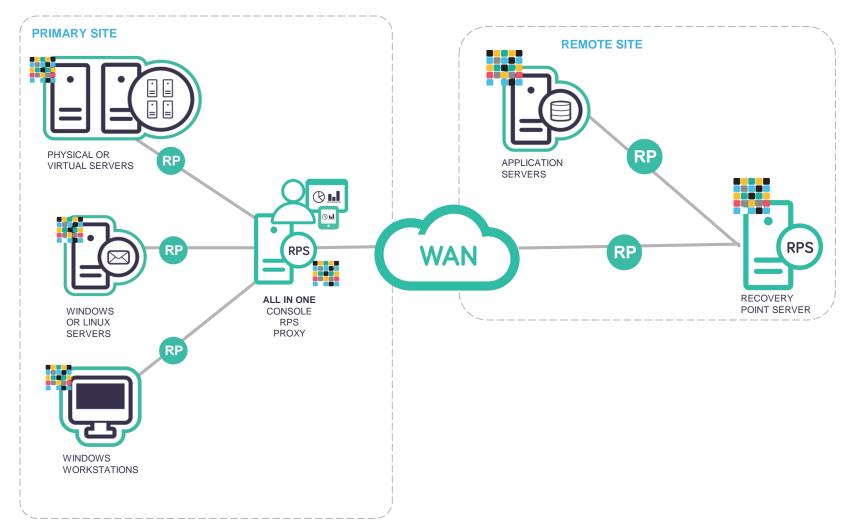


> Primary Site - Tape

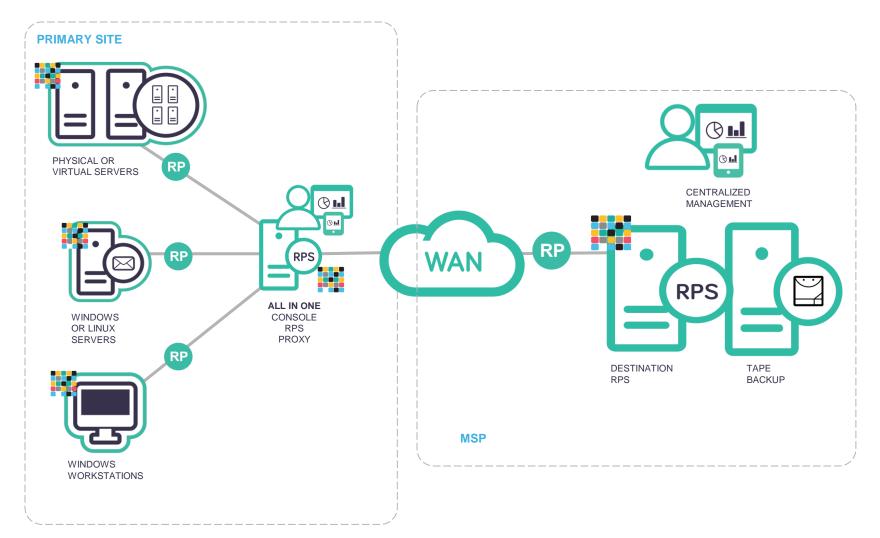




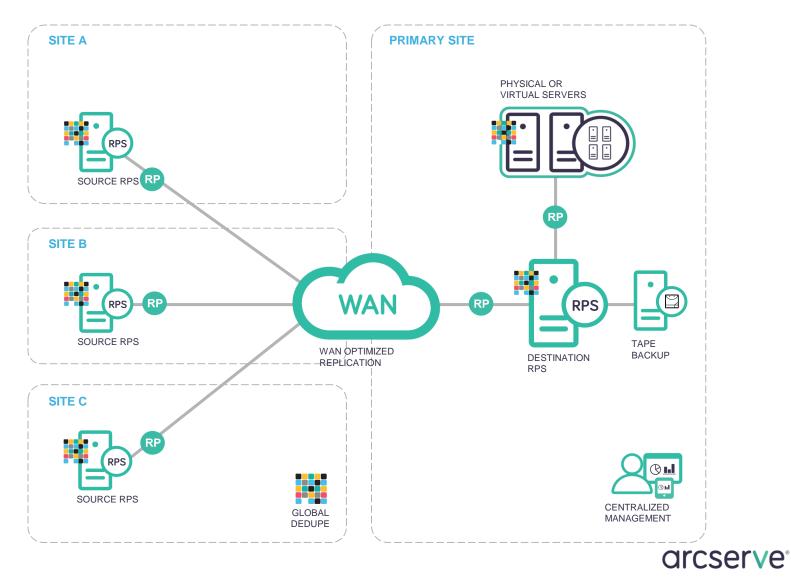
> Primary Site and Remote Site



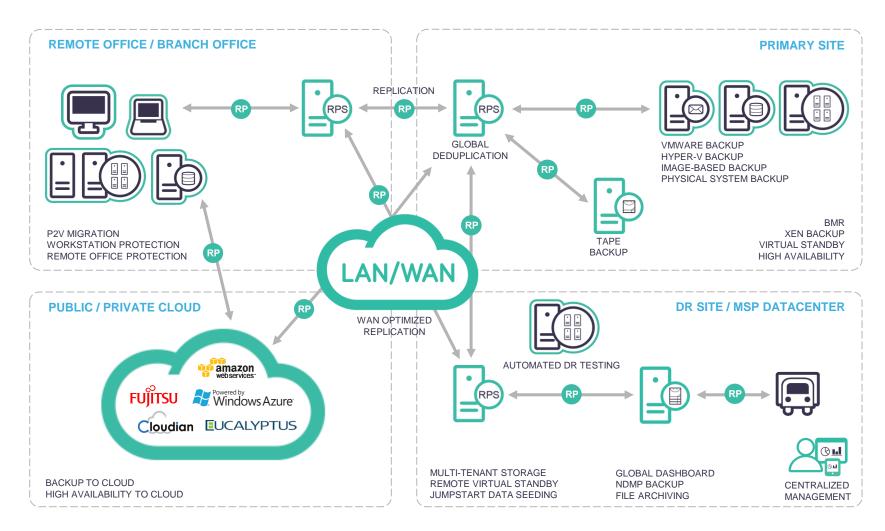
> Primary Site and MSP



Multiple Sites – Data Store Consolidation



> The solution



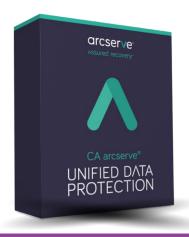


> Arcserve® product overview

Arcserve[®] Arcserve[®] Arcserve® **Unified Data Protection** High Availability Backup ■ Product Overview NEW Product Overview Product Overview Unified Management Console Centralized Management, Centralized Management & Configuration & Deployment Reporting Plan-Based Data Protection Global Dashboard & Reporting Recovery Point Server Scenario Group Management ■ Built-In Replication NEW Storage Resource Management Data rewind / CDP VMware & Hyper-V Agentless File Archiving Automated DR Testing Backup Deduplication & Encryption Amazon cloud Integration Infinite Incremental I² Backup Advanced Scheduling/Retention Backup Infrastructure Visualization WAN optimized Replication Full System High Availability SAN Option Encryption Assured Recovery[®] NDMP Option Bare Metal Recovery Local & Remote Virtual Standby Tape Library Option SP4 Multi-Tenant Storage Disaster Recovery Option & BMR What's new? Jumpstart / Data Migration Enterprise Module Unified Reporting Scalability SP1 Tape Archive NEW What's new? Update 2 What's new?

arcserve UDP Update 2

Announcement: Nov. 4 GA: Nov 23



From Momentum to Acceleration

Further enhancing RPO/RTO for virtualized infrastructures and business-critical applications

- Additional Hyper-V and VMware support
- More granular restore capabilities for key applications
- Usability and
 Management
 enhancements

No charge Workstation Edition



- arcserve UDP Update 2: From Momentum to Acceleration!
 - Introducing a No Charge Workstation edition
 - Management Enhancements
 - RPS Server
 - Operational aspect











Enhanced Virtual Infrastructure support







Workstation Free Edition (No Charge Edition)





- Free, fully functional Workstation edition product for local and UNC (CIFS) backup target.
- Recovery Point Server (RPS) support with deduplication included as a 30 day trial. All other features continue after 30 days.
- Simple, license key based upgrade path to the full UDP Workstation edition product
- Please note:
- Community forum support-only.
- Free Support for Microsoft Desktop
 Operating Systems



> What's new in UDP Update 2 (Due November 2014)

Enhanced Microsoft-Based Application Support & GRT

- Exchange 2013, 2010 & 2007: Agentless HBBU GRT
- **SQL 2014 AAG:** Backup & restore of cluster nodes
- Oracle for Windows: DB, tablespace, files, logs etc.
- Active Directory: AD objects & authoritative BMR
- Pervasive PSQL v11: Backup & DB-level restore
- MSCS Clusters: Cluster-Aware backup & restore

Enhanced Virtual Infrastructure Support

- Hyper-V CSV Support: For Hyper-V Server 2012 & R2
- VMware vSphere 5.5 U2 Support
- VMware Virtual SAN Support
- VMware Backup Transport Mode Switching Per Plan
- VM Discovery and Import: Add VMware & Hyper-V
 VMs quickly and easily, while creating a protection plan

Improved Recovery Point Server Management

- Data migration wizard: For D2D r16.5 Recovery Points
- Memory to SSD mode switching: For RPS data stores
- Delete Node Data: From RPS data Stores

Additional Enhancements

Exclude days of the week, from daily backup schedule. Cancel Agent deployment. RPS to tape performance improvements. BMR to smaller disks. Documented Console APIs. Counting Managed Capacity on the license manager. Improved Copy Recovery Points task after Host-Based Agentless backup, compatible with VHD format...and more!

New Free Edition of UDP Workstation!

- Free, fully functional Workstation edition product for local disk or remote share as backup target. Recovery Point Server (RPS) support with deduplication included as a 30 day trial. All other features continue after 30 days
- Simple, license key based upgrade path to the full UDP Workstation edition product
- Please note: Limited support options. Recovery Point Server included as a 30 day trial. All other features continue after 30 days. Free use is limited to use on Windows client OS.



> Arcserve® UDP: Simple & flexible licensing options

Before

- Thousands of SKUs
- Dozens of options
- Legacy pricing
- Complex choices

After

- 5 primary SKUs
- Simplified options
- Competitive
- Channel-friendly

Per-socket prices offered for both virtual & physical servers.

Versions	Includes	Licensing Options					
		Per TB	Per Socket	Per Server	Per Workstation		
Standard	UDP File Server ProtectionBasic Tape	✓	✓	✓	N/A		
Advanced	All UDP ComponentsBasic Tape	✓	✓	✓	N/A		
Premium	All UDP ComponentsPremium Tape (ASBU)File-level Replication	✓	✓	N/A	N/A		
Premium Plus	All UDP ComponentsPremium Tape (ASBU)Premium HA (RHA)	✓	✓	N/A	N/A		
Workstation	UDP Windows Workstation ProtectionBasic Tape	N/A	N/A	N/A	✓		

NOTE: Per Socket Essentials/SBS and Per Server Essential/SBS also offered

Overview Solutions Products Licensing Support



> Pricing & licensing made simple

Product Features	Standard	Advanced	Premium	Premium Plus	Workstation				
Image-Based Protection									
Windows & Linux OS support	✓	✓	✓	✓	✓				
Global deduplication	✓	✓	✓	✓	✓				
Integrated replication of image backups (RPS)	✓	✓	✓	✓	✓				
Microsoft Exchange & Microsoft SQL server support		✓	✓	✓	✓				
Unified management console	✓	✓	✓	✓	✓				
Host-based agentless backup for VMware & Hyper-V	✓	✓	✓	✓	✓				
Local & remote virtual standby	✓	✓	✓	✓	✓				
Migration of UDP recovery points to tape ("Basic Tape")	✓	✓	✓	✓	✓				
File-Based Protection									
Broad platform support (Arcserve® Backup options & agents)			✓	✓					
NDMP NAS support			✓	✓					
Shared SAN connected tape library			✓	✓					
Hardware snapshot support			✓	✓					
Multiple drive tape library support			✓	✓					
File only host-based replication for Windows			✓	✓					
Real-time Replication & High Availability-Based Protection									
Asynchronous, application aware, WAN optimized replication				✓					
High Availability (Local & remote site)				✓					

Overview Solutions Products Licensing Support

Questions

arcserve*